

## The 6 Roles You Play in Your Business

(And how to grade yourself 1 to 10)

👉 1 = Not doing it at all

👉 10 = Rocking the sh\*t out of it

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### 1. Visionary (The CEO)

Are you setting direction and making smart decisions... or reacting to whatever's on fire?

Your Score: \_\_\_\_ / 10

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### 2. Financial Officer (The Money Manager)

Are you sending invoices, tracking revenue, and managing cash flow... or avoiding the numbers altogether?

Your Score: \_\_\_\_ / 10

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### 3. Marketer (The Visibility Lead)

Are you consistently showing up to attract new clients... or hiding and hoping referrals show up?

Your Score: \_\_\_\_ / 10

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### 4. Web + Social Media Manager

Is your online presence up-to-date and on-brand... or collecting digital dust?

Your Score: \_\_\_\_ / 10

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## 5. Customer Service / Admin

Are you communicating clearly and professionally with clients... or always running behind?

Your Score: \_\_\_\_ / 10

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## 6. Technician (The Service Provider)

Are you delivering your service with care and consistency... or going through the motions?

Your Score: \_\_\_\_ / 10

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### Reflection Time:

- Which role are you crushing?
- Which one's quietly draining you?
- Where do you need to step up... or get support? \*\*Support will look different to each person. I don't recommend "hiring out" until you're at least at 50K or more. Support can also look like educational support, accountability support - not just "hiring".

This isn't about shame... it's about clarity.

Because the moment you get honest about where you're showing up *and* where you're not — that's when things start to shift.

### Want Support While You Build?

**If you're just starting or growing your concierge or helper-style business** — the **Fully Booked Business Club™** is the absolute fastest way to get clients, price confidently, and build a sustainable business.

Join the **waitlist now** to be the first to know when September enrollment opens:

👉 [Join the FBBC Waitlist »](#)

**If you're scaling toward multi-6-figures** and ready for deeper mentorship, structure, and long term growth and legacy ... the **100K Club™ 2026 class** is enrolling soon.

Join the early waitlist to get updates and first dibs on enrollment:

👉 [Get on the 100K Club 2026 Waitlist »](#)